## Madeline Seitz

#### PROFESSIONAL SUMMARY

Experienced professional offering proven success in managing global teams and helping Fortune 500 companies execute strategic marketing and communications programs in over 200 languages, across 95+ countries. Recognized for the ability to deliver exceptional results in fast-paced, dynamic environments.

## Key skills:

- Jira, Asana, Monday.com
- Social Media Management
- Digital Marketing

- WordPress
- Brand Strategy
- Content Marketing
- Google AdWords
- Google Analytics
- Adobe Creative Suite

## RELEVANT EXPERIENCE

## BRAND ARCHITECT (FREELANCE)

Kaddie

Dec 2020 – Present Denver, CO

- Serve as the primary point-of-contact for clients to identify marketing communications opportunities and requirements
- Assist in business and project planning, software onboarding, media implementation, category and creative research
- Lead logistical execution of creative production, own copywriting for the company blog and social media accounts

## CREATIVE PROJECT MANAGER

Wordbank

Feb 2019 - Present Denver, CO

- Serve as the lead Project Manager for premier accounts requiring cross-functional collaboration with key stakeholders
- Manage collaboration with an international network of 300+ linguists and designers
- Spearhead an agile team of 2-3 members while managing a portfolio of accounts, keeping track of profit, revenue, and ensuring quality and SLA targets are exceeded
- Identify efficient and scalable process improvements to optimize workflow, resulting in a 17% decrease in COS
- Drive and establish processes to address and resolve customer concerns or issues around quality of services delivered

#### BRAND MANAGER

Jun 2018 - Dec 2018

Barcelona, Spain

The Paella Club

- Performed consumer research to identify key brand values and areas of growth
- Orchestrated a comprehensive rebrand that resulted in an increase of company profits by 40%
- Directed marketing projects to foster brand awareness and lead generation to increase customer engagement by 60%
- Leveraged industry trends and competitive analysis to improve customer relationship building
- Improved brand image by overhauling WordPress website to enhance UX, resulting in 150% increase in website traffic

#### STRATEGIC COMMUNICATIONS CONSULTANT

Coffee Ideas!

Dec 2017 - Jan 2018 Kuliapalayam, India

- Consulted for local business to establish areas of growth and developed achievable strategy for improvement
- Pioneered communications audit and collaborated with local team to establish annual communications strategy
- Created innovative and targeted collateral to support objectives for the annual communications plan

#### OFFICE ASSISTANT

Jun 2016 - Aug 2017

Pittsburgh, PA

University of Pittsburgh: Graduate School of Public Health

- Provided comprehensive support for senior-level staff
- Performed regular website audits and maintenance to ensure functionality and accuracy of digital content
- Created unified messaging of public relations efforts in conjunction with communications campaigns

#### **EDUCATION & HONORS**

#### M.A. GLOBAL COMMUNICATIONS

Aug 2017 – July 2018

The American University of Paris

Paris, France

Summa Cum Laude; courses focused on branding, advertising, strategy, visual design, and digital marketing

# B.A. LINGUISTICS, CERTIFICATE IN AMERICAN SIGN LANGUAGE

Aug 2013 – Apr 2017

University of Pittsburgh

Pittsburgh, PA

Summa Cum Laude, University Honors Scholar Award, Dean's Honor list 2013-2017